

RAISING HOPES AND HEARTS

Red Wiggler Community Farm accepted generous donations from the following businesses, foundations and government agencies in FY07. We extend our heartfelt thanks to each of them.

SPONSORS

Agrodolce
American Horticultural Therapy Association (AHTA)
America's Charities
Anonymous Foundation
Arc of Montgomery County
Autism Society of America
Baltimore Checkerspot Restoration Project Maryland
Bingham Law
Black & Decker
BlackRock Center for the Arts Studio Theatre
Boyd's Presbyterian Church
Brookside Gardens
Clarksburg Small Engine
Common Market
Community Foundation, Mont. Co.
Concerts in the Country
CSAAC

Endodontic Associates of Greater Washington
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Global Warming Tea
Green Earth Goods
Greenhome & O'Mara
Groundspring.org
Happy Jack Productions
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Knights of Columbus, Mont. Co.
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Leisure World Kiwanis Foundation, Inc.
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Maryland National Capital Park and Planning (MC-MNCP)
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Montgomery College Takoma Park
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Progressions Salon Spa Store
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Russian House
SEEC
Small Business Solutions
T. Rowe Price Prog. for Charitable Giving

The Morris and Gwendolyn Cafritz Foundation
The Muse
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The Naked Bee
Three Ring Circuits
Timothy Bartling Catering
Tonic Restaurant
Tonic@Quigley's
Tropical Fish World, Inc.
Two Paws Up
UMD College Park Turkish Farmer Delegation
UMD Dieticians/College Park
United Way
University of Maryland College Park
US Green Building Council
USDA CFP PP
Westlake Foundation
Whitney, Bailey, Cox & Magnani
Whole Foods Market/Kentlands

Red Wiggler's success relies heavily on the financial support of individuals across our community. We're grateful to the following donors for their FY07 gifts.

INDIVIDUALS

Fran Abrams
William & Judith Aitken
Nancy Aldous
Sharon & Logan Allison
Adrienne Altstatt
Eugene & Marcia Altstatt
Joseph & Mary Jean Altstatt
Anne Ambler
Roberta Mauck Ames
Jessica Armstrong & Mark Brown
Clifford Ashby
Howard Ausden
Amy Baker
Marilyn & Jonathan Balcombe
Marion Baldrige
Timothy Bartling
Susan Benda
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Shari & Gary Bergel
Gerri Bisignani
Dan Blackmore
Kathy Blankenship
Art & Kathy Brannick
Joanna & John Brennan
Tina & Jim Brown
Kaye Brubaker
Chris & Ranelle Bruch
DJ Bruggemann
Megan & Shannon Bruggemann
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Tazewell Cardella
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Betty & Lloyd Johannessen
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Dr. & Mrs. C. L. Jones
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Elizabeth & Keith Kaider
Abram Kaplan
Alison Kaplan
Brett & Jennifer Kass
Chris & Angela Keating
Philora Kittay & Robert Tozzoli
Antonette Koerber
Jan & Dan Kohler
Lisa Kovatch
Widad Kraemer & Colby Miller
Michael Krefit
Jennifer Krivanek
Richard Kuhn
Kevin Lang
Karen & James Lee
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Keri Marshall
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Gayle Maurantonio & Julio Luzquinos
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Jan & Dan Kohler
Lisa Kovatch
Widad Kraemer & Colby Miller
Michael Krefit
Jennifer Krivanek
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Daniel Puzio
Marc Varley
Shannon Varley & B.J. Miller
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Don & Lea Vogel
Nora & John Walker
Mark Wanek & Rebecca Beverstein
Shirley & Michael Waxman
Joy Weber
Michael Weber
John Webster
Cris White
Dillon White
Jean, Joe & Danielle White
Katherine & Peter Wiernicki
Suzanne & Donald Wiggins
Randy & Francy Williams
Joyce Willis
Adriane Wodey
Theresa Wodolawsky
Suzanne Wood
Woody Woodroof
Mareena Wright
Nancy Yanofsky
Cathy Zajac
Deborah Zients

PARTNERS

Black Hill Regional Park
Brown Station Elementary School
Bullis School
Butler Intermediate School
Butler's Orchard
Charles E. Smith Day School
Community Bridges Camp

Community Girls
Cotactin Quaker Camp
Damascus Elementary School
EPA Asian American Pacific Islander Interns
Friends of Maryland's Baltimore Checkerspot Butterfly
Girl Scout Troop #2574
Jewish Youth Philanthropy Institute (JYPI)

Kingsbury's Orchard
Leisure World of Maryland
Montgomery Countryside Alliance
Montgomery County Volunteer Center
Our Lady of Good Council High School
Pathways School
Pennsylvania Association for Sustainable Agriculture (PASA)
Phillips Farm

Roberto Clemente Middle School
Rock Hill Orchard
Sakura Educational Exchange USA
Sherwood Elementary School
Volunteer Frederick SummerServe Express
Woodlin Elementary School

RED WIGGLER COMMUNITY FARM

2007 ANNUAL REPORT

Fiscal year beginning October 1, 2006, and ending September 30, 2007

GROWTH POTENTIAL

By every measure—our growers, our customers, our volunteers and our environmental impact—the 2007 growing season at Red Wiggler Community Farm delivered.





WORKING THE FARM

Red Wiggler runs like a well-oiled machine, thanks to our dedicated three-member administrative staff: Woody Woodroof, Founder and Executive Director; Adrienne Altstatt, Farm Manager; and Beth Van Leer, Education Coordinator and Office Manager.

Throughout the year, we relied on the collective insights of our nine-member board of directors:

Marlene Michaelson

President

Dr. Jon Pratt

Vice President

Philora Kittay

Secretary

Kathy Wiernicki

Treasurer

Christopher Bruch

Jack Dillion

Nancy Everett

Jim Hochron

Jean Hochron



RED WIGGLER'S YEAR IN REVIEW

OUR GROWERS

In FY07, Red Wiggler employed 12 adults with developmental disabilities as seasonal growers. Together, they worked more than 3,000 hours and increased their earnings by 24% over the previous year. Of course, making a living means more than taking home a paycheck and paying taxes. With their new-found job and people skills, our growers improved their employment readiness and proficiency—while enjoying a well-deserved boost in their self-esteem.

OUR CUSTOMERS

Over the 24-week harvest season, our Community Supported Agriculture (CSA) program supplied 80 households with fresh, local vegetables. All totaled, the CSA program generated more than \$50,000 in produce sales.

Our subscribers weren't the only ones to reap the benefits of our bountiful harvest in 2007. We reached out to different customer segments by:

- Holding six farmers' markets at an area senior living complex, increasing residents' access to a healthy, nutritious food source
- Donating 602 pounds of produce to group homes for adults with developmental disabilities as part of our "Farm to Group Home" pilot program
- Delivering 1,725 pounds of surplus produce to Manna Food Center for distribution among low-income area residents

SERVICE LEARNING

Red Wiggler's educational service-learning program grew by 26% in FY07, serving more than 300 young volunteers with and without developmental disabilities. They worked alongside our growers and experienced firsthand the environmental benefits of sustainable agriculture, wetland conservation and other eco-friendly practices. Youth participants gave 1,373 hours, including 46 separate group visits. In addition, some 150 adults without disabilities volunteered more than 1,700 hours, while six adult volunteers with developmental disabilities received nearly 180 hours of vocational training.

ENVIRONMENTAL STEWARDSHIP

In December 2007, Red Wiggler finished laying the foundation for its new Solar House, donated by the University of Maryland in 2005. This addition, which will house year-round staff for an expanded 12-month program, attracted visitors interested in alternative energy sources. Red Wiggler hosted 55 school and community visits, including three environmental science classes from Montgomery College and two University of Maryland farm tours. Growers and volunteers also participated in seasonal biological stream testing, monitored 12 Eastern Bluebird boxes and helped establish habitat for the Baltimore Checkerspot butterfly—the Maryland state insect, whose numbers are in rapid decline. Red Wiggler plans are under way to certify our chemical-free farm as organic.



INDIVIDUAL DISTINCTION. At our 2007 Annual Harvest Supper and Silent Auction, we recognized three individuals with Big Wig awards for their commitment to the Red Wiggler Community Farm. Those honored were: Philora Kittay, Board Member; Shannon Varley, former Program Manager; and Nancy Aldous, CSA member. Their dedication to our nonprofit organization has helped us on many levels—from supporting day-to-day operations to developing close relationships with our staff and growers. Many thanks to each of them for their steadfast support.

DID YOU KNOW?

You can donate online at www.redwiggler.org.

\$100 will pay for four deliveries of fresh produce to adults with developmental disabilities living in group homes.

\$500 will buy all of our tomato transplants for the growing season.

\$1,000 will pay for the farm's vegetable seed for an entire year.

\$10,000 will pay for one-fourth of our new greenhouse for grower programs.

\$15,000 will pay for half of the geothermal heating/cooling system in our new Multipurpose Program Center.

\$22,500 will pay for half of the commercial teaching kitchen in our new program building.

BALANCING THE BUDGET FY07 BUDGET

SOURCES OF OPERATING REVENUE

GRANTS		
Private Foundations		\$149,188
Government		\$25,200
Total Grants		\$174,388
CONTRIBUTIONS		
Annual Fund		\$69,103
Annual Supper & Silent Auction		\$24,427
In Kind		\$1,430
Total Contributions		\$94,960
PROGRAM SALES		
Community supported Agriculture		\$40,375
Community Markets		\$6,120
Other		\$4,391
Total Sales		\$50,886
Other Income		\$1,827
TOTAL REVENUE		\$322,061

USES OF FUNDS

Program Activities	82%	\$213,805
Fundraising	7%	\$17,451
Management	11%	\$28,447
Total Annual Expenses		\$259,703

BALANCE SHEET AS OF SEPTEMBER 30, 2007

CURRENT ASSETS	
Cash on Hand	\$178,074
Pledges Receivable	\$90,733
Total Current Assets	\$268,807
FIXED ASSETS	
Farm Equipment	\$93,450
Office Equipment	\$8,675
Leasehold Improvements	\$18,796
Accumulated Depreciation	(\$55,114)
Total Fixed Assets	\$65,807
Total Assets	\$334,614
LIABILITIES & NET ASSETS	
Accounts Payable	\$12,542
Unrestricted Funds	\$322,072
TOTAL LIABILITIES & EQUITY	\$334,614

The complete financial statements of Red Wiggler Foundation Inc. (doing business as Red Wiggler Community Farm) as audited by Strack/Stamfield, LLC, Certified Public Accountants are available for review on location. You may also find our tax form 990 at the farm or at www.guidestar.com.

We've made every effort to ensure the accuracy of this report. Please let us know if you encounter any errors or omissions, and accept our apologies in advance.